

We are pleased to inform you, that we have started working on: Sedlak & Sedlak Salary Survey 2020 — autumn edition.

For over twenty years we are collecting compensation data and preparing analysis for our clients, to help them to manage compensation effectively. Last year we have surveyed more than 260 000 employees from 723 companies. It will be a pleasure if you will decide to participate in the current survey edition.

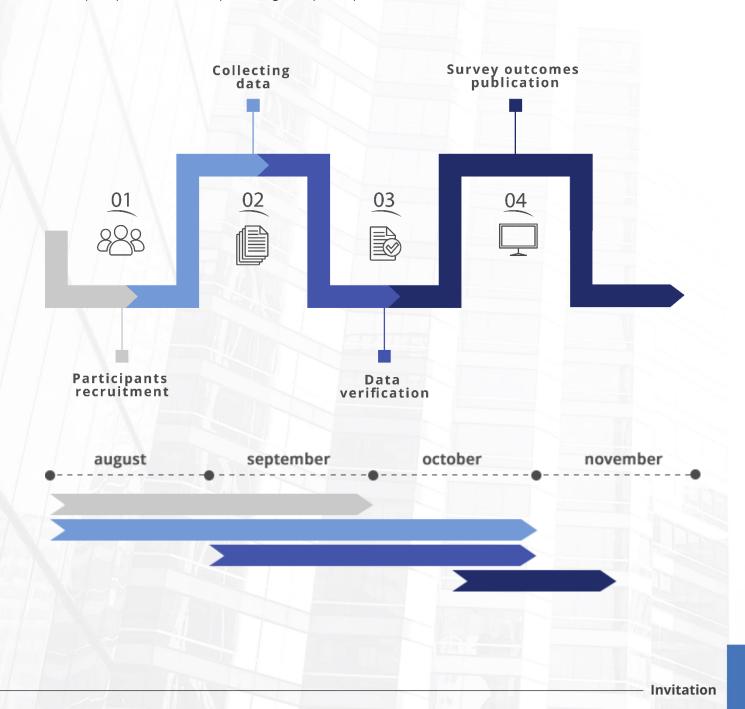
To help you with your decision, we have prepared answers for most frequently asked questions:

- How the survey process looks like?
- Are my data secure?
- Which job positions can I find in the survey?
- How much does it cost and how can I benefit?

HOW THE SURVEY PROCES LOOKS LIKE?

Survey participation consists of few stages:

- ✓ signing data security agreement,
- ✓ filling in the company data by a company representative,
- ✓ remote data verification with Sedlak & Sedlak consultant,
- ✓ data analysis and calculations performed by Sedlak & Sedlak,
- ✓ report publication and providing it to participants.



The analysis presented in this edition of the survey will be based on data collected **from August to October 2020.** We will collect data about base salary, fixed allowances, bonuses and commissions and non-financial benefits. We will also provide information about implemented and scheduled pay increases.

Recruitment and data collection processes will last **till October 2020**. Simultaneously we will be verifying data. Then we will start preparing analysis. Survey publication is scheduled at the **end of November 2020**.

This year we have provided list of 1013 job positions from 19 different Departments. Analysis will be provided for 5 different career streams.

Are my data secure?

To ensure security of salary data, access to all files is limited to Compensation Analysis Department staff, taking care about data verification and statistical analysis.

By signing a contract with each participant containing a confidentiality clause, compatible with GDPR, we guarantee to store data in the way that ensures their security against unauthorized access. Data reach us as anonymous data and it is not presented to any others.

The minimum sample required to present analysis for career level and job position (5 companies) prevents from identification of the report participants.

We use a protected Excel sheet for collecting salary data. What is important, each sheet is a subject of a two-stage control (including system and individual verification). Job matching is also checked.

WHICH JOB POSITIONS CAN I FIND IN THE SURVEY?



Administrative Positions





- Board of Directors
- Sales Department
- Customer Service
 Department
- Marketing Department
- PR Department
- Financial Department
- HR Department
- IT Department
- Administration
 Department
- Environmental & Health and Safety Department
- Purchasing Department
- Logistics Department
- Job positions in construction industry

- Board of Directors
- ProductionDepartment
- Technical Department
- Technical Service
 Department
- Quality Assurance
 Department
- R&D Department
- Environmental & Health and Safety Department
- Purchasing Department
- LogisticsDepartment
- Job positions in construction industry

- Board of Directors
- IT Administration
- Application design and development
- Technical and hardware
- Consulting and implementation
- IT security
- Data analysis

PARTICIPATION OPTIONS

Option

Type of report	premium	full	partial	base
Sedlak & Sedlak 2020 Survey administrative and manufacturing positions or administrative positions and IT positions	8 000	5 000	3 000	500
Sedlak & Sedlak 2020 Survey administrative positions or manufacturing positions or IT positions	5 000	3 000	2 000	-

Report content

Type of analysis	premium	full	partial	base
nationwide compensation data	V	✓	✓	√
compensation and pay rises - data for one benchmark (ex. Silesia voivodeship)	1	√	✓	
compensation and pay rises data - data for all benchmark criteria	✓	✓		
benefits data	1	✓	✓	
comparatio analysis	√			
report for selected group of companies	1			
report: Sedlak & Sedlak Benefits Survey	✓			

All prices are net prices. 23% VAT should be added.

If you need a custom version of the report, please contact us.

Our consultants will try to adapt the offer to your needs.

CONTACT

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If you have any questions or concerns, feel free to contact our consultants

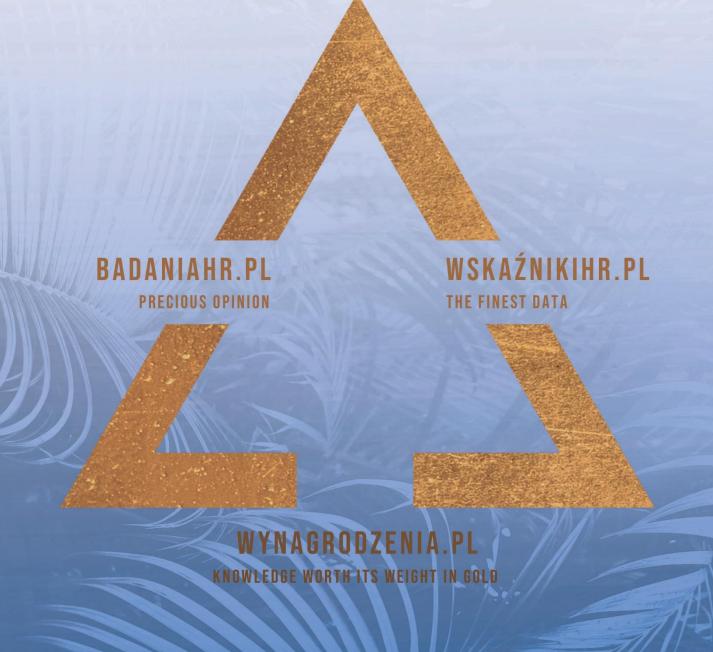
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HR ADVISORY GOLDEN TRIANGLE



EVERYTHING THE HR NEEDS